

SPRING SEMESTER Bachelor and Master courses in Estonian Business School

UPDATED 15. nov
2018

Dates and times of each course will be available latest in January 5th.

Code	Kursuse nimetus	Course name	study level	study language	academic	ECTS	study form	lecturer	start	dates will be available beginning of January 2019	Exam	Study group	price	EBS alumni price
FINANCE COURSES														
FIN507	Finantsarvestus	Financial Accounting	bachelor	English	60	6	daytime	Aet Toots				intBBA1B	540 €	210 €
FIN114	Investeeringute juhtimine	Investment Management	bachelor	English	30	3	daytime	Jenny Sifver				intBBA2	270 €	105 €
FIN121	Start-up ideid rahastamine	Startup Finance	bakalureus	English	24	3	daytime	Petri Kajander				intBBA2	270 €	105 €
FIN559	Alternatiivsete investeeringute tegemine ja finantseerimine	Managerial Decision Making and Finance	master	English	24	6	session based	John Paul Broussard				intMA1	570 €	210 €
FIN760	Portfelli ja alternatiivsete investeeringute juhtimine	Portfolio and Alternative Investments Management	master	English	32	6	session based	Fabio Filipozzi				intMA1	570 €	210 €
FIN145	Monetizing Freemium Games	Monetizing Freemium Games *	bachelor	English	20	3	session based	Ülle Pihlak		this course is in web and needs consistent work in Canvas		BEB2	360 €	360 €
	Kursuse nimetus	Course name	study level	language	academic	ECTS	study form	lecturer		dates will be available beginning of January 2019	eksam	Study group	price	alumni price
ENTREPRENEURSHIP COURSES														
BUS207	Käivitustirma võimalused ja riskid	Start-up Entrepreneurship – Opportunities and Risks	bachelor	English	12	1,5	daytime	Anu Ruul				intBBA	135 €	53 €
BUS1104	Ari virtuaalses organisatsioonis	Business in Virtual Networks	bachelor	English	16	3	daytime	Tiit Elenurm				Erasmus	270 €	105 €
BUS159	Ärivan	Business Planning	bachelor	English	30	3	daytime	John C Sullivan				intBBA3	270 €	105 €
	Kursuse nimetus	Course name	study level	language	academic	ECTS	study form	lecturer		dates will be available beginning of January 2019	eksam	Study group	price	alumni price
MANAGEMENT COURSES														
MAN110	Äriviimastamine	Human Resource Management	bachelor	English	30	3	daytime	Piret Masso				IntBBA-3A IntBBA-3B	270 €	105 €
MAN154	Projekti juhtimine	Project Management	bachelor	English	30	3	daytime	Marge Sassi Juko-Mart Kõlar				IntBBA-2A	270 €	105 €
MAN154	Projekti juhtimine	Project Management	bachelor	English	30	3	daytime	Marge Sassi Juko-Mart Kõlar				IntBBA-2B	270 €	105 €
MAN726	Strateegiline juhtimine	Strategic Management *	master	English	32	6	session based	Marko Rillo				IntMBA-2	360 €	360 €
MAN997	Äriviimastamine DYNAMA	Business Simulation DYNAMA		English	24	4,5	session based	Peeter Kross Anto Liivat		Course will take place in three full days 10.00-18.00. dates will be specified. Team work between participants between class room dates.		IntBBA-3B	405 €	158 €
MAN718	Mitmekeelsete rühmade juhtimine	Diverse Global Teams *	magister	English	16	3	session based	Merle Lindma				IntMBA-2	360 €	360 €

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MARKETING AND COMMUNICATION													
MAR139	Teenuse turundus	Service Marketing	bachelor	English	30	3	daytime	Ester Eomais			intBBA-3	270 €	105 €
MAR123	Müügiühitmine	Sales Management	bachelor	English	30	3	daytime	Iván Muñoz Garcia		intensive course probably april, may	intBBA-3	270 €	105 €
MAR706	Müük	Sales	master	English	24	6	session based	Bynell?			intMA	570 €	210 €
MAR534	Turunduse strateegiline ühitmine	Strategic Marketing Management	master	English	32	6	session based	Benas Adomavičius			intMA2	570 €	210 €
MAR132	Turv- ja avaliku arvamus uurimused	Marketing & Public Opinion Research	bachelor	English	30	3	daytime	Mirkó Gáti			intBBA-3	270 €	105 €
SOC122	Suhtekorraldus ja meediakommunikatsioon	Public Relations and Media Communication	bachelor	English	60	6	daytime	Richard Scott Abel			intBBL-2	540 €	210 €
SOC743	Retoorika ja avalik kõnepidamine	Practical Public Speaking	master	English	16	3	session based					270 €	105 €
SOV115	Avaliku suhtlemise oskused	Communication and Presentation Skills	bachelor	English	30	3		Anu Lehing			intBBA-1	270 €	105 €
MAR145	Müügiühitmine mänguõelduse turul	Going to Market in the Game Industry	bachelor	English	30	3	session based	Brandon Marsh?			BEB-2	360 €	360 €
MARKETING AND COMMUNICATION													
Kood	Kursuse nimetus	Course name	study level	study language	academic hours	ECTS	study form	lecturer		dates will be available beginning of January 2019	Study group name	price	alumni price
SOC155	Sotsiaalpsühholoogia	Social Psychology	bachelor	English	30	3	daytime	Pablo Veyrat			intBBA-1B	270 €	105 €
SOC114	Avaliku suhtlemine	Communication and Presentation Skills	bachelor	English	30	3	daytime	Anu Lehing			intBBA-1B	270 €	105 €
SOV122	Suhtekorraldus ja meediakommunikatsioon	Public Relations and Media Communication	bachelor	English	60	6	daytime	Scott Abel			intBBL-2	540 €	210 €
SOC159	Sotsioloogia	Sociology	bachelor	English	30	3	daytime	Pablo Veyrat			intBBA-1B	270 €	105 €
LAW AND PUBLIC ADMINISTRATION													
LAW103	Õiguse entsüklopeedia	Law Encyclopedia	bachelor	English	60	6	daytime	Aleksander Popov			BEB1B	540 €	210 €
LAW415	Rahvusvaheline äriõig	International Business Law	magister	English	36	6	session based	Andres Tupits Liina Naaber-Kivisoo Karli Kütt			KK-13	570 €	210 €
LAW129	Maksunduse alused	Taxation	bachelor	English	30	3	daytime	Antti Tokola			intBBA-3B	260 €	105 €

Kood	Kursuse nimetus	Course name		õppeöö keel	ak tunde	EAP	õppevorm	õppejõud		dates will be available beginning of January 2019		Study group name	price	alumni price
ECONOMIC THEORY														
ECO101	Mikroökonoomika	Microeconomics	bachelor	English	60	6	daytime					intBBA-1	540 €	210 €
ECO102	Makroökonoomika	Macroeconomics	bachelor	English	60	6	daytime	Alar Kein				intBBA-2	540 €	210 €
ECO148	Terviseökonoomika	Health Economics	valik	English		3	daytime	Kersti Esnar					285 €	105 €
MET712	Kvalitatiivsed ja kvantitatiivsed meetodid	Qualitative and Quantitative Data Analysis Methods	master	English	32	6	session based	Kair Põder Karmo Kroos				intMA	570 €	210 €
MATHEMATICS and IT														
MAT113	Sissejuhatus statistikas	Introduction to Statistics	bachelor	English	30	3	päevaõpe	Indrek Kaldo				intBBA	270 €	105 €
MAT112	Informaatika II	Computer Fundamentals for Business II	bachelor	English	30	3	päevaõpe	Viljo Kallas				BBL-1	270 €	105 €
INF704	Labor: Kübermaailma organisatsioonile. Ohud, plaanid, *	Lab: Enterprise Under Cyber-Attack. Threats, Plans, Decisions	master	eesti	16	3	session based					intMBA	360 €	360 €
INF705	Digitaalsed platvormid	Digital Platforms *	master	eesti	16	3	session based					intMBA	360 €	360 €
INF700	IT äris ja juhtimises	IT for Business and Management	master	English	32	6	session based	Andrew Adjah Sai				intMA-1	570 €	210 €

LANGUAGE COURSES (all courses start in last week of January or first week of February)										price	alumni price
All spring semester foreign language courses are continuing courses, as all our new study groups will be formed only in September. Full cycle course consist 2 parts (usually September- December and February- May). Those who would like to join the courses below, will receive the same textbook and workbook, but they will have to take into account that the spring semester courses usually covers the topics of the book from 7 to 12 (second half the book) Each course also covers certain grammatical areas. Detailed information about course content provided in each course syllabus. Please ask for more detailed information!											
LAN1017		Academic and Business Writing	intermed	50	3				intBBA-1B	285 €	150 €
LAN1017		Academic and Business Writing	intermed	50	3				intBBA-1A	285 €	150 €
LAN	Course started in september. 2nd part starts with Unit 7. See more from comment	Business English Intermediate II	intermed	30	3		Probably tuesdays at 15.45-17.15		KBE-11	285 €	150 €
LAN		Business English Intermediate II	intermed	30	3		Probably tuesdays at 15.45-17.15		KBE-12	285 €	150 €
LAN1105		Business English Advanced II	advanced	50	3		during office hours, 2 week (Febr-May)		intBBA-1B	285 €	150 €
LAN1105	See additional infrom from	Business English Advanced II	advanced	60	3		during office hours, 2 week (Febr-May)		BEB-1B	285 €	150 €
LAN2105	See additional infrom from	Business English Advanced II	advanced	60	3		õhtuti 2x nädalas (veebru- mai lõpp)		ÕBÄ/ÕBE-2	285 €	150 €
LAN2105	See additional infrom from	Business English Advanced II	advanced	16	3		evening, once a week (8 sessions + 3 tests outside regular sessions)		KB-21	285 €	150 €
LAN1152	Course started in september. 2nd part starts with Unit 7	Elementary Spanish ->A2.1	advanced	60	3	Tiia-Maria Reimal	during office hours, 2 week (Febr-May)		intBBL-2	285 €	150 €
LAN1155		Business Spanish ->B.1-2	advanced	60	3	Tiia-Maria Reimal	during office hours, 2 week (Febr-May)		IntBBL-3	285 €	150 €
		Hispaania keel algajatele ->A.1.		30		Tiia-Maria Reimal	once a week, in evening (15 sessions during 4 months)		intBBL-2	285 €	150 €
	Course started in september. 2nd part starts with Unit 7. See	Hispaania keel edasijõudnutele		30	3	Tiia-Maria Reimal	once a week, in evening (15 sessions during 4 months)		IntBBL-3	285 €	150 €
LAN1142	course started in september. 2nd part starts with Unit 7.	Elementary French ->A2.1	intermed	60	3	Faina Dobrõš	during office hours, 2 week (Febr-May)		intBBL-2	285 €	150 €
		Business French ->B1.2	advanced	60	3	Faina Dobrõš	during office hours, 2 week (Febr-May)		IntBBL-3	285 €	150 €
LAN1124		Business German	advanced	60	3	Tiina Tammik	during office hours, 2 week (Febr-May)		IntBBL-3	285 €	150 €
LAN1132		Elementary Russian	advanced	60	3	Inna Volkova- during workweek	during office hours, 2 week (Febr-May)		intBBL-2	285 €	150 €
LAN1132		Business Russian (>B2.1)	advanced	60	3	Inna Volkova	during office hours, 2 week (Febr-May)		IntBBL-3	285 €	150 €

You can access the short course description by clicking on the name of the course. To get more detailed information about class topics, study materials, home assignments, please contact us.

Be sure that you have completed the prerequisite subject(s) before entering the course.

** - courses are not available with coucher (free of charge)

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